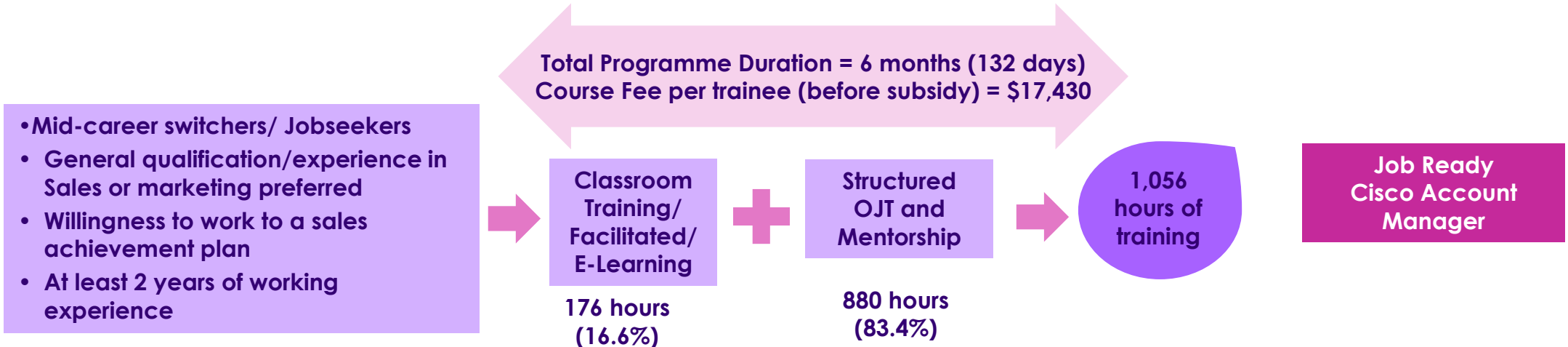
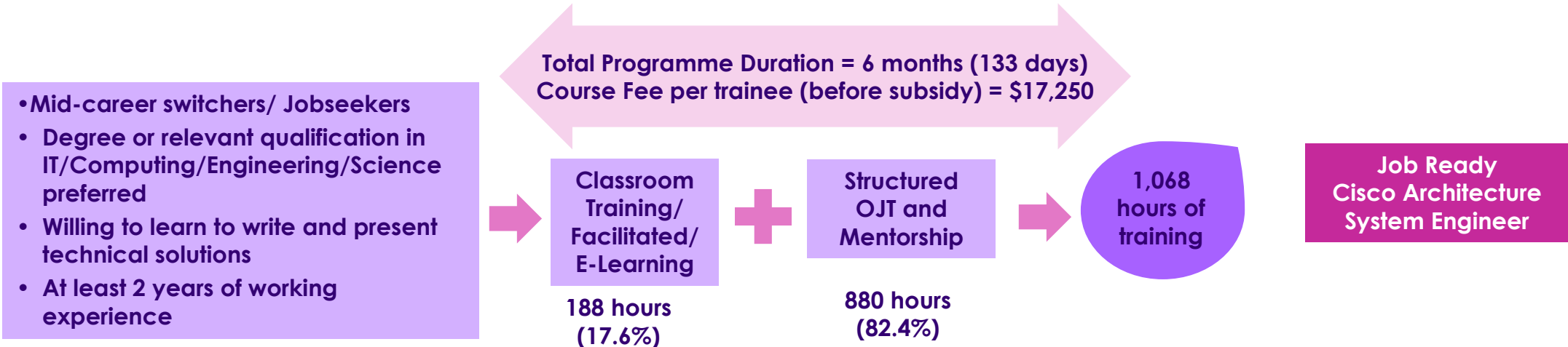




# 1. PCP for Cisco Account Manager



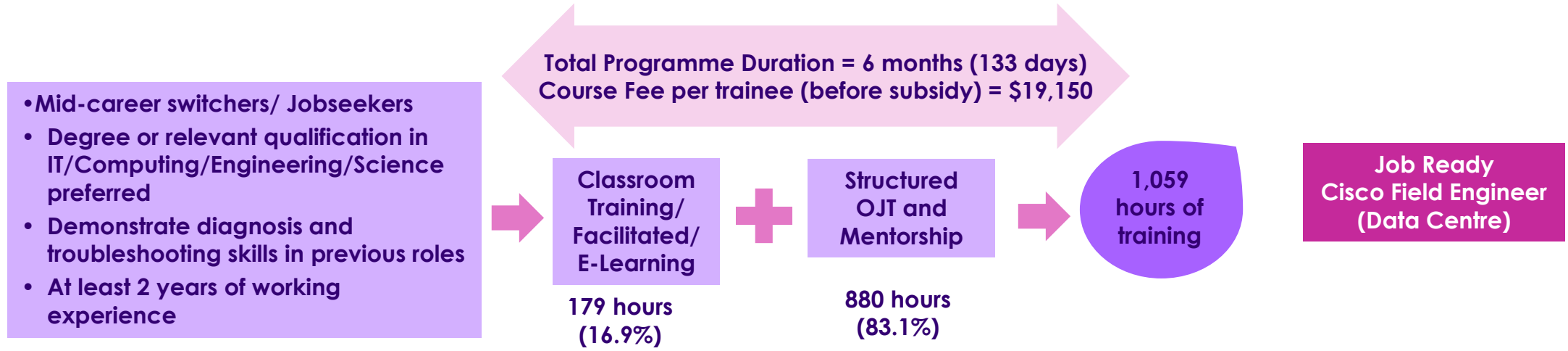
Qualifications Attained	Training Modules	Training Provider	Median Salary
<ul style="list-style-type: none"> <li>Adopting the Cisco Business Architecture Approach (DTBAA)</li> <li>Advanced Security Architecture for Account Managers</li> <li>Cisco Customer Success manager Specialist</li> </ul>	<p><b>Stage 1</b></p> <ul style="list-style-type: none"> <li>Adopting the Cisco Business Architecture Approach (e-Learning)</li> <li>Sales New Hire Acceleration Programme for Partners (e-Learning)</li> <li>Fire Jumper Academy – Sales (e-Learning)</li> <li>Cisco Solution Support 101 Partner Sales Training (e-Learning)</li> <li>Advanced Security Architecture for Account Managers (ASAAM) (e-Learning)</li> </ul> <p><b>Stage 2</b></p> <ul style="list-style-type: none"> <li>SWAT 2.0 Customer Lifecycle approach to Selling EAs (e-Learning)</li> <li>Cisco Customer Success Manager Specialist (DTCSMS) (e-Learning)</li> <li>Customised Consultative Selling Workshop</li> <li>Cisco Platinum Library</li> <li>Online Soft Skill Trainings</li> </ul>	 <p>Supported by:</p> 	<p>\$5,500</p> <p>Salary Support of up to 70% - 90% for 6 months.</p>



# 2. PCP for Cisco Architecture System Engineer



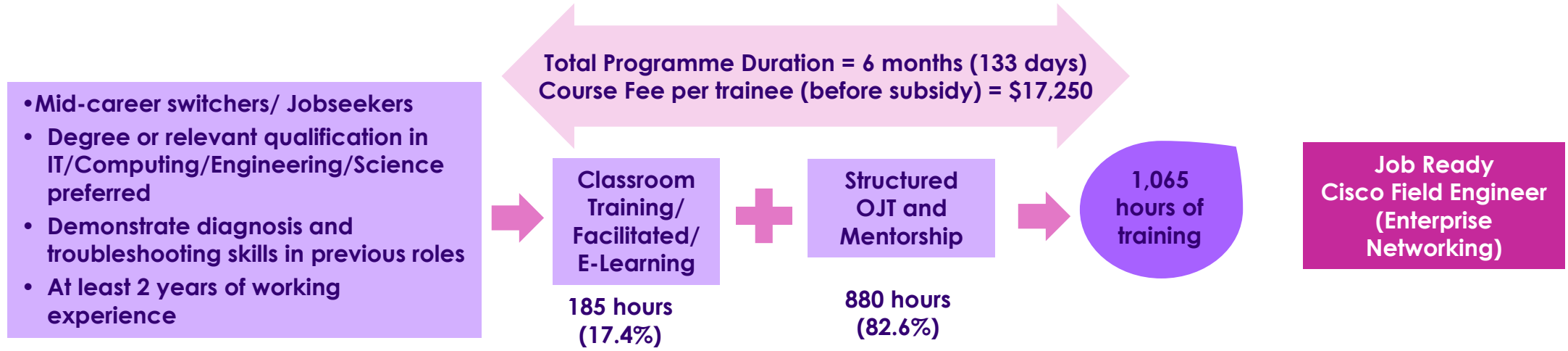
Qualifications Attained	Training Modules	Training Provider	Median Salary
<ul style="list-style-type: none"> <li>• Cisco Certified Network Associate (CCNAX)</li> <li>• Adopting The Cisco Business Architecture Approach (DTBAA) v1.0</li> <li>• Cisco Digital Network Architecture Implementation Essentials</li> <li>• Black Belt Presales Stage 1/2</li> <li>• Fire Jumper Stage 3/4</li> </ul>	<p><b>Stage 1</b></p> <ul style="list-style-type: none"> <li>• Interconnecting Cisco Networking Devices: Accelerated (CCNAX) v3.0</li> <li>• Adopting the Cisco Business Architecture Approach – DTBAA</li> <li>• The Ideal Data Center Fabric: Cisco ACI</li> <li>• EN (SD Access, SD WAN, ) - Presales Stage 1 to 3</li> <li>• CyberSecurity - 4 x Presales tracks (Stage 1 to 4)</li> </ul> <p><b>Stage 2</b></p> <ul style="list-style-type: none"> <li>• Cisco Digital Network Architecture Implementation Essentials (DNAIE) 2.0</li> <li>• Fire Jumper Academy for Systems Engineers</li> <li>• Cisco Platinum Library</li> <li>• Online Soft Skills Training</li> </ul>	 <p>Supported by:</p> 	<p>\$5,500</p> <p>Salary Support of up to 70% - 90% for 6 months.</p>



# 3. PCP for Cisco Field Engineer (Data Centre)



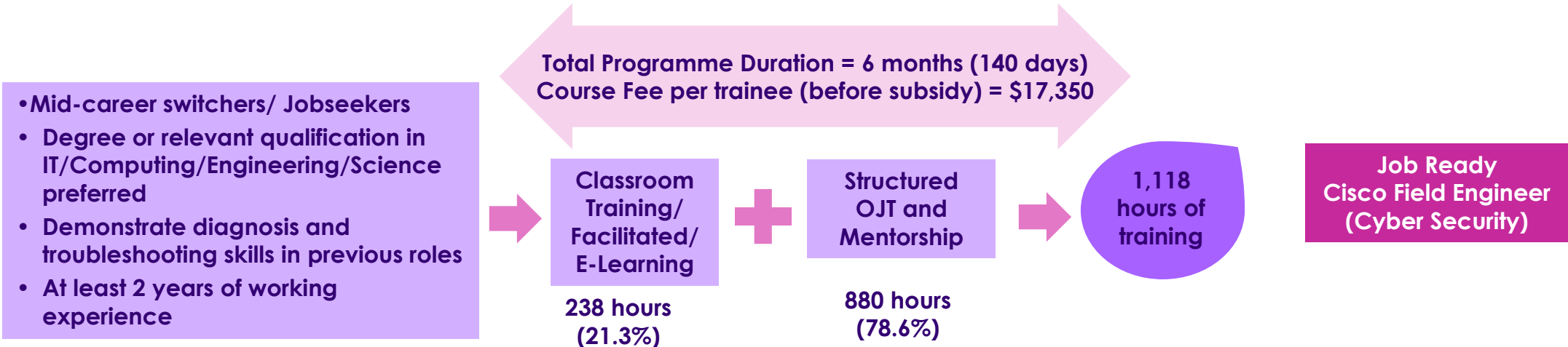
Qualifications Attained	Training Modules	Training Provider	Median Salary
<ul style="list-style-type: none"> <li>• Cisco Certified Network Associate (CCNAX)</li> <li>• Implementing Cisco Data Center Core Technologies (DCCOR)</li> <li>• Implementing Cisco Application Centric Infrastructure (DCACI) v1.0</li> </ul>	<p><b>Stage 1</b></p> <ul style="list-style-type: none"> <li>• Interconnecting Cisco Networking Devices: Accelerated (CCNAX) v3.0</li> <li>• Implementing Cisco Data Center Core Technologies (DCCOR) v1.0</li> </ul> <p><b>Stage 2</b></p> <ul style="list-style-type: none"> <li>• Implementing Cisco Application Centric Infrastructure (DCACI) v1.0</li> <li>• Cisco Platinum Library</li> <li>• Online Soft Skills Training</li> </ul>	 <p>Supported by:</p> 	<p>\$5,500</p> <p>Salary Support of up to 70% - 90% for 6 months.</p>



# 4. PCP for Cisco Field Engineer (Enterprise Networking)



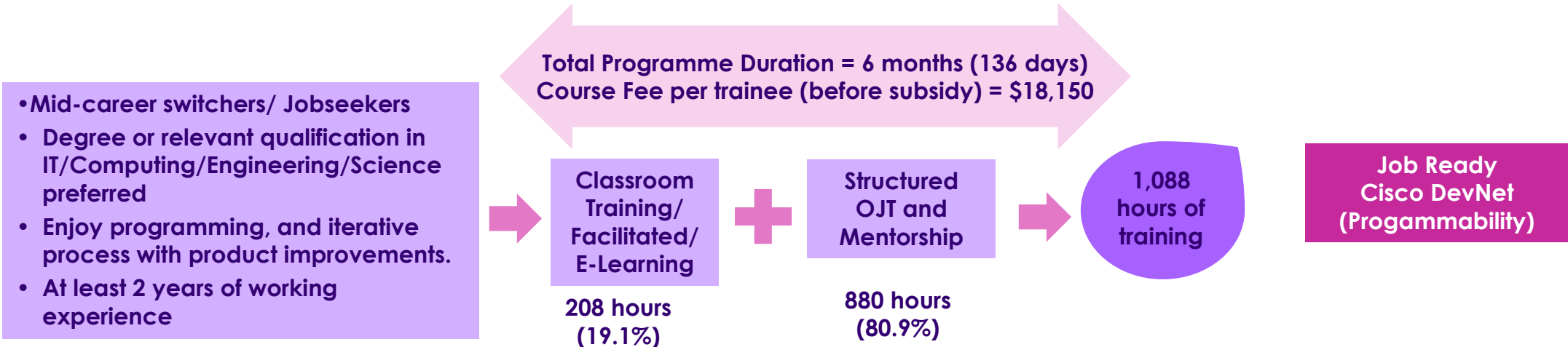
Qualifications Attained	Training Modules	Training Provider	Median Salary
<ul style="list-style-type: none"> <li>• Cisco Certified Network Associate (CCNAX)</li> <li>• Digital Network Architecture Implementation Essentials</li> <li>• Cisco SD-WAN Operation and Deployment</li> </ul>	<p><b>Stage 1</b></p> <ul style="list-style-type: none"> <li>• Interconnecting Cisco Networking Devices: Accelerated (CCNAX) v3.0</li> <li>• Cisco Digital Network Architecture Implementation Essentials (DNAIE) 2.0</li> <li>• EN (SD WAN) - Implementation/Support Stage 1 to 3</li> </ul> <p><b>Stage 2</b></p> <ul style="list-style-type: none"> <li>• Cisco SD WAN Operation and Deployment (ENSDW) 1.0</li> <li>• Cisco Platinum Library</li> <li>• Online Soft Skills Training</li> </ul>	 <p>Supported by:</p> 	<p>\$5,500</p> <p>Salary Support of up to 70% - 90% for 6 months.</p>



# 5. PCP for Cisco Field Engineer (Cyber Security)



Qualifications Attained	Training Modules	Training Provider	Median Salary
<ul style="list-style-type: none"> <li>Cisco Certified Network Associate (CCNAX)</li> <li>Understanding Cisco Cybersecurity Fundamentals (SECFND)</li> <li>Implementing and Operating Cisco Security Core Technologies (SCOR)</li> </ul>	<p><b>Stage 1</b></p> <ul style="list-style-type: none"> <li>Interconnecting Cisco Networking Devices: Accelerated (CCNAX) v3.0</li> <li>Understanding Cisco Cybersecurity Fundamentals (SECFND) v1.0</li> </ul> <p><b>Stage 2</b></p> <ul style="list-style-type: none"> <li>Implementing and Operating Cisco Security Core Technologies (SCOR) v1.0</li> <li>Cisco Platinum Library</li> <li>Online Soft Skills Training</li> </ul> <p><b>Specialisation</b></p> <ul style="list-style-type: none"> <li>Track 1 Network Security</li> <li>Track 2 Advanced Threat</li> <li>Track 3 Visibility &amp; Enforcement</li> <li>Track 4 cloud, web &amp; email security</li> </ul>	 <p>Supported by:</p> 	<p>\$5,500</p> <p>Salary Support of up to 70% - 90% for 6 months.</p>

# 6. PCP for Cisco DevNet Developer (Programmability)



Qualifications Attained	Training Modules	Training Provider	Median Salary
<ul style="list-style-type: none"> <li>• Cisco Certified Network Associate (CCNAX)</li> <li>• Cisco Digital Network Architecture</li> <li>• Developing Applications Using Cisco Platforms and APIs (DEVCOR)</li> <li>• Digital Network Architecture Implementation Essentials</li> </ul>	<p><b>Stage 1</b></p> <ul style="list-style-type: none"> <li>• Interconnecting Cisco Networking Devices: Accelerated (CCNAX) v3.0</li> <li>• Jumpstart Your NetDevOps Journey</li> <li>• Introduction to DevNet</li> <li>• Programming the Digital Network Architecture (Cisco DNA)</li> <li>• Developing Applications Using Cisco Platforms and APIs (DEVCOR) v1.0</li> </ul> <p><b>Stage 2</b></p> <ul style="list-style-type: none"> <li>• Cisco Digital Network Architecture Implementation Essentials (DNAIE) 2.0</li> <li>• ACI Programmability</li> <li>• Cisco Meraki</li> <li>• Cisco Platinum Library</li> <li>• Online Soft Skills Training</li> </ul>	 <p>Supported by:</p> 	<p>\$5,500</p> <p>Salary Support of up to 70% - 90% for 6 months.</p>